PALMER REED

CHARTERED PROFESSIONAL ACCOUNTANTS

439 University Avenue, Suite 1550, Toronto, Ontario M5G 1Y8
Telephone: (416) 599-9186 Fax: (416) 599-9189 Email: Palmerreed@palmerreed.com

INDEPENDENT AUDITOR'S REPORT

To the Members of Sistema Toronto Academy

Opinion

We have audited the financial statements of Sistema Toronto Academy (the organization), which comprise the statement of financial position as at August 31, 2022, and the statements of changes in net assets, revenues and expenditures and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the organization as at August 31, 2022, and the results of its operations and cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO).

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the organization in accordance with ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the organization's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Independent Auditor's Report to the Members of Sistema Toronto Academy (continued)

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Toronto, Ontario January 17, 2023 Chartered Professional Accountants
Licensed Public Accountants

SISTEMA TORONTO ACADEMY STATEMENT OF FINANCIAL POSITION AS AT AUGUST 31, 2022

| | | | 2022 | 2021 |
|---|-------------|----|-----------|---------------|
| | ASSETS | | | |
| Current | | | | |
| Cash and cash equivalents | | \$ | 732,926 | \$ 433,949 |
| Amounts receivable | | | - | 194,309 |
| Harmonized sales tax recoverable | | | 8,811 | 3,900 |
| Prepaid expenses | | | 6,648 | 5,967 |
| Pledges Receivable | | _ | 566,000 | 25,000 |
| | | | 1,314,385 | 663,125 |
| Tangible capital assets (Note 3) | | | 147,968 | 176,191 |
| Total assets | | \$ | 1,462,353 | \$ 839,316 |
| | LIABILITIES | | | |
| Current | | | | |
| Accounts payable and accrued charges | | \$ | 32,946 | \$ 40,783 |
| Payroll and withholding taxes payable | | | 11,130 | 30,752 |
| Deferred revenue (Note 4) | | | 672,656 | 61,558 |
| | | | 716,732 | 133,093 |
| Deferred capital contributions (Note 5) | | _ | 55,718 | 71,635 |
| Total liabilities | | | 772,450 | 204,728 |
| | NET ASSETS | | | |
| Net assets | | _ | 689,903 | 634,588 |
| Total liabilities and net assets | | \$ | 1,462,353 | \$ 839,316 |

ON BEHALF OF THE BOARD

Marcia Lewis Brown (Jan 26, 2023 12:28 EST)

Philip Doyle
Philip Doyle (Jan 26, 2023 10:05 EST)

Director

The attached notes form an integral part of these financial statements.

SISTEMA TORONTO ACADEMY STATEMENT OF CHANGES IN NET ASSETS FOR THE YEAR ENDED AUGUST 31, 2022

| | 2022 | 2021 |
|---|-------------------------|--------------------------|
| Net assets - beginning of year Excess of revenues over expenses | \$ 634,588 55,315 | \$ 265,097 369,491 |
| Net assets - end of year | \$ 689,903 | \$ 634,588 |

SISTEMA TORONTO ACADEMY STATEMENT OF REVENUES AND EXPENDITURES FOR THE YEAR ENDED AUGUST 31, 2022

| | | 2022 | | 2021 |
|--|----|-----------|----|-----------|
| Revenues | | | | |
| Corporate donations | \$ | 129,219 | \$ | 144,940 |
| Donations in kind | • | 18,048 | · | 92,151 |
| Events | | 27,037 | | 26,083 |
| Federal COVID Emergency Wage Subsidy | | 23,141 | | 229,416 |
| Foundation and trust grants | | 560,904 | | 571,748 |
| Loss on sale of marketable securities | | (965) | | (260) |
| Government grants | | 15,504 | | 17,456 |
| Individual donations including stock donations | | 281,897 | | 146,045 |
| Interest income | | - | | 1 |
| Ontario Arts Council Operating Grant | | 48,760 | | 97,520 |
| Other revenue | | 12,040 | | 20,510 |
| | | 1,115,585 | | 1,345,610 |
| Expenses | | | | |
| Amortization | | 49,511 | | 57,970 |
| Audit | | 13,453 | | 10,394 |
| Conference and meetings | | 1,127 | | - |
| Cost of disposal of securities | | 246 | | 540 |
| Events and fundraising | | 4,340 | | 17,713 |
| Human resources - admin | | 411,873 | | 389,527 |
| Human resources - program delivery | | 429,505 | | 385,166 |
| Insurance | | 8,820 | | 7,793 |
| Meals and entertainment | | 460 | | - |
| Marketing and promotion | | 10,552 | | 6,585 |
| Nutrition program | | 5,571 | | 5,379 |
| Office and general | | 33,034 | | 35,418 |
| Other program delivery costs | | 10,358 | | 9,431 |
| Program evaluation | | 14,361 | | 15,167 |
| Rent | | 21,146 | | 21,035 |
| Summer camp program | | 31,577 | | - |
| Supplemental teaching | | 13,419 | | 13,964 |
| Supplies | | 800 | | - |
| Transportation | | 117 | | 37 |
| | | 1,060,270 | | 976,119 |
| Excess of revenues over expenses | \$ | 55,315 | \$ | 369,491 |

SISTEMA TORONTO ACADEMY STATEMENT OF CASH FLOWS FOR THE YEAR ENDED AUGUST 31, 2022

| | 2022 | 2021 | | |
|--|---|----------------------------------|--|--|
| Operating activities Cash receipts from donors Cash paid to suppliers and employees Interest paid Goods and services tax | \$ 1,341,117 (1,038,902) - (3,238) | \$ 1,001,762 (882,288) (2) | | |
| Cash flow from operating activities | 298,977 | 119,472 | | |
| Investing activity Purchase of tangible capital assets | | (15,282) | | |
| Increase in cash flow | 298,977 | 104,190 | | |
| Cash - beginning of year | 433,949 | 329,759 | | |
| Cash - end of year | \$ 732,926 | \$ 433,949 | | |

1. Purpose of the organization

Sistema Toronto Academy (the "organization") is a not-for-profit organization incorporated provincially under the Not-for-profit Corporations Act of Ontario. As a registered charity the organization is exempt from the payment of income tax under Section 149(1) of the Income Tax Act. and is able to issue charitable donation receipts to donors.

The organization operates to promote positive social change through music education and appreciation of the arts to young people by providing mentoring programs, workshops and seminars, concert events and festivals.

2. Summary of significant accounting policies

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNFPO) and, in management's opinion, with consideration of materiality and within the framework of the following accounting policies:

Revenue recognition

Sistema Toronto follows the deferral method of accounting for grants and contributions. Contributions are recognized when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Grants and contributions in respect of expenses to be incurred in future periods are deferred and are recognized as revenue in the future period. Grants and contributions designated by the donors for capital acquisition are initially recorded as deferred capital contributions and are recognized in revenue at the same rate as the related capital asset acquired is amortized. Interest and other revenue are recognized on an accrual basis.

Contributed services

The operations of the organization depend on both the contribution of time by volunteers and donated materials from various sources. The fair value of donated materials and services cannot be reasonably determined and are therefore not reflected in these financial statements. It is estimated that approximately \$44,030 in advertising was contributed during the year.

Donated goods

Donated goods are recorded at their fair market value at the time of the donation. During the year 2022 \$18,048 in goods were donated (2021 - \$90,029). Donated goods received includes musical instruments \$15,081, musical instrument repair services \$916, office equipment \$1,575, postage stamps \$9 and musical concert tickets \$467.

Cash and cash equivalents

Cash equivalents are investments in treasury bills and are valued at cost plus accrued interest. The carrying amounts approximate fair value because they have maturities at the date of purchase of less than ninety days.

(continues)

2. Summary of significant accounting policies (continued)

Tangible capital assets

Tangible capital assets are stated at cost or deemed cost less accumulated amortization and are amortized over their estimated useful lives at the following rates and methods:

| Musical instruments other than bows | 8 years | straight-line method |
|-------------------------------------|---------|----------------------|
| Musical instruments - bows | 2 years | straight-line method |
| Computer equipment | 4 years | straight-line method |
| Office furnishings | 4 years | straight-line method |

The organization regularly reviews its tangible capital assets to eliminate obsolete items.

Tangible capital assets acquired during the year but not placed into use are not amortized until they are placed into use.

Financial instruments

Financial instruments are recorded at fair value when acquired or issued. In subsequent periods, financial assets with actively traded markets are reported at fair value, with any unrealized gains and losses reported in income. All other financial instruments are reported at amortized cost, and tested for impairment at each reporting date. Transaction costs on the acquisition, sale, or issue of financial instruments are expensed when incurred.

Financial assets measured at amortized cost include amounts receivable. Financial liabilities measured at amortized cost include accounts payable and accrued liabilities.

Sistema Toronto recognizes its transaction costs in the excess of revenues over expenditures in the period incurred.

Deferred Revenue

Deferred revenue represents grant and contribution monies in respect of costs that are expected to take place in the following year. Deferred revenue also includes pledges receivable. The deferred revenue is recognized in revenue in the year the expenditure takes place.

Deferred Capital Contributions

Grants and contributions received for the specific purpose of acquiring capital assets are recorded as deferred capital contributions, and recognized as revenue at the same rate that the related assets are amortized.

3. Tangible capital assets

| | Cost | cumulated nortization | N | 2022 let book value | ı | 2021 Net book value |
|--|--|--|----|--------------------------------|----|-------------------------------------|
| Musical instruments other than bows Musical instruments - bows Computer equipment Office furnishings | \$ 442,478 45,593 21,951 7,805 | \$ 305,048 45,593 13,793 5,425 | \$ | 137,430 - 8,158 2,380 | \$ | 152,755 8,312 13,257 1,867 |
| | \$ 517,827 | \$ 369,859 | \$ | 147,968 | \$ | 176,191 |

4. Deferred Revenue

Deferred revenue includes cash received from various donors intended for programs taking place in future years.

| | 2022 | | 2021 |
|---|------|--------------------|----------------------------|
| Unearned or Deferred Revenue - opening Amount recognized as revenue in the year | \$ | (61,558) 61,558 | \$ 131,232 (131,232) |
| Amounts received and receivable relating to future programs | | 672,656 | 61,558 |
| Deferred revenue - closing | \$ | 672,656 | \$ 61,558 |

5. Deferred Capital Contributions

Deferred capital contributions represent the unamortized amount of contributions received for the purchase of capital assets. The amortization of deferred capital contributions is recorded as revenue in the statement of operations and changes in fund balances revenue and expenses. The changes in the deferred capital contributions balance are as follows:

| | 2022 | | | 2021 | | |
|---|--------|--------------------|----|--------------------|--|--|
| Deferred capital contributions - opening Amounts recognized as revenue in the year | \$ | 71,634 (15,917) | | 92,563 (20,929) | | |
| Deferred capital contributions - closing | \$ | 55,717 | \$ | 71,634 | | |

6. Financial instruments

Sistema is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. The following analysis provides information about the organization's risk exposure and concentration as of August 31, 2022.

(a) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. Sistema Toronto meets its liquidity requirements by preparing and monitoring forecasts of cash flows from its activities, preparing budgets, anticipating investing and financing activities, and holding cash or assets that can be readily converted into cash.

(b) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency rate risk, interest rate risk and other price risk. Sistema is not subject to any significant concentrations of these market risks.

Unless otherwise noted, it is management's opinion that the organization is not exposed to significant other price risks arising from these financial instruments.

7. Agreements with School Boards

Sistema Toronto has obtained permission and funding from the Ontario Ministry of Education which provides free after school access for not-for-profit groups at priority schools where the need for programs is the greatest. Sistema delivers a socio-music program for students in grades 1 through 8. The program for the 2022 year involved approximately 300 students at four locations in the Greater Toronto area (2021 – 300 students at four locations). Sistema was running in an online capacity in 2021 and returned to in-person school activity in 2022 when it was considered safe to do so.

8. Lease Commitments

The organization leases premises under a long term lease that expires on April 30, 2023. Under the lease, the organization is required to pay a base rent of \$23,004 plus sales tax for the first year term and receives \$3,600 plus sales tax of total rent rebatement. In addition to the above base rent, the organization must pay for its proportionate share of utilities, maintenance and other related costs for the leased premises. It is anticipated the lease will be renewed, negotiations are ongoing.

The organization has a long term lease with respect to its premises. The lease contains renewal options and provides for payment of utilities and maintenance costs. Future minimum lease payments as at year end are as follows:

2023 \$ 15,420

9. Capital Management

Sistema Toronto's objective when managing capital is to have sufficient liquid resources available for operations and to safeguard the entity's ability to continue as a going concern, so that it can achieve its main purpose described in note 1 above. Sistema Toronto defines its capital for this purpose as cash and cash equivalents, GICs and fund balances.

10. Subsequent events

In March 2020, the World Health Organization declared a global pandemic due to the novel coronavirus (COVID-19). The situation is constantly evolving, and the measures put in place are having multiple impacts on local, provincial, national and global economies.

Management is uncertain of the effects of these changes on its financial statements and believes that any disturbance may be temporary; however, there is uncertainty about the length and potential impact of the disturbance.

As a result, we are unable to estimate the potential impact on the organization's operations as at the date of these financial statements.

Sistema Toronto 2022FS

Final Audit Report 2023-01-26

Created: 2023-01-23

By: Andres Tucci Clarke (andres.tucciclarke@sistema-toronto.ca)

Status: Signed

Transaction ID: CBJCHBCAABAA0H-TDr33gZrZ3YIJtuta7P0nEHu8NQxB

"Sistema Toronto 2022FS" History

- Document created by Andres Tucci Clarke (andres.tucciclarke@sistema-toronto.ca) 2023-01-23 9:40:54 PM GMT- IP address: 99.225.109.252
- Document emailed to philipjwdoyle@gmail.com for signature 2023-01-23 9:43:11 PM GMT
- Email viewed by philipjwdoyle@gmail.com 2023-01-23 10:23:02 PM GMT- IP address: 104.28.133.19
- Email viewed by philipjwdoyle@gmail.com 2023-01-26 3:04:44 PM GMT- IP address: 66.249.83.35
- Signer philipjwdoyle@gmail.com entered name at signing as Philip Doyle 2023-01-26 3:05:22 PM GMT- IP address: 174.89.30.141
- Document e-signed by Philip Doyle (philipjwdoyle@gmail.com)

 Signature Date: 2023-01-26 3:05:24 PM GMT Time Source: server- IP address: 174.89.30.141
- Document emailed to marcialewisbrown@rogers.com for signature 2023-01-26 3:05:25 PM GMT
- Email viewed by marcialewisbrown@rogers.com 2023-01-26 5:27:39 PM GMT- IP address: 104.28.57.25
- Signer marcialewisbrown@rogers.com entered name at signing as Marcia Lewis Brown 2023-01-26 5:28:31 PM GMT- IP address: 99.238.156.187
- Document e-signed by Marcia Lewis Brown (marcialewisbrown@rogers.com)

 Signature Date: 2023-01-26 5:28:33 PM GMT Time Source: server- IP address: 99.238.156.187
- Agreement completed. 2023-01-26 - 5:28:33 PM GMT

